

Commercial Energy Optimization Program- CEOP

FAQS

Frequently Asked Questions

1) WHAT IS THE COMMERCIAL ENERGY OPTIMIZATION PROGRAM?

- a) The Commercial Energy Optimization Program (CEOP) offers FREE consulting services to commercial businesses. These services help identify energy-saving opportunities, guide project development, and explore financial options for energy efficiency activities.
- b) CEOP also strives to build capacity within commercial businesses by offering workshops, seminars and training sessions. These activities aim to improve skill sets, enabling businesses to maintain efficiency, lower emissions and achieve cost savings.

2) WHO IS CLEARRESULT?

- a) We've teamed up with CLEAResult, North America's largest provider of emission-reducing energy solutions, to administer this program.
- b) When customers want to join the program, they'll talk to a CLEAResult CEOP representative who will provide personalized support to get started.

3) HOW DO I KNOW IF I AM ELIGIBLE TO PARTICIPATE?

- a) CEOP is for all commercial businesses in Saskatchewan connected to the SaskPower grid. It doesn't matter how big your business is or where you are at in your efforts to be more efficient, there's a service within the program that can assist you.
- b) The CEOP is not for industrial facilities.
- c) To learn more about each service offered within the program, please check out the Program Guide. If you need further details or want to get started, please email us at SaskPowerCEOP@clearesult.com.

4) WHAT IF I'VE ALREADY STARTED DOING ENERGY OPTIMIZATION?

- a) No matter where your commercial business is on its energy optimization journey, the CEOP can customize its offering to meet your needs. Contact us for more information.

5) CAN I TAKE ADVANTAGE OF THE FINANCIAL INCENTIVES WITHOUT DOING ALL THE OTHER STUFF?

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- a) Yes, businesses are not required to use Energy Support Services or Energy Coaching Services to apply for incentives. The proper documentation and savings calculations will need to be submitted along with pre-approval to qualify for the incentive.

6) HOW MANY PROJECTS CAN I RECEIVE FUNDING FOR?

- a) Incentives are calculated individually for each project. A customer can qualify for multiple projects. The maximum incentive is applied on a per-project basis.

7) WHAT IS THIS CUSTOM INCENTIVE WORKBOOK?

- a) The Custom Incentive Workbook is an Excel Spreadsheet that helps customers and program administrators in assessing potential savings in buildings and determining the financial incentives available for implementing efficiency measures. It includes additional financial information to support decision-making and is a required component of the Custom Incentive applications.

8) WHAT IS THE PRESCRIPTIVE LIGHTING WORKBOOK?

- a) The Prescriptive Lighting Incentive Workbook is an excel spreadsheet that lists the eligible type of lighting units for the program, along with the incentive value by lighting unit.

9) WHEN WOULD I USE THE CUSTOM INCENTIVE SERVICE VS. THE PRESCRIPTIVE INCENTIVE SERVICE?

- a) If you are doing a straight forward 1 to 1 lighting changeouts and are not planning on reducing or increasing the number of lighting fixtures, or implementing sensors or automation systems, Prescriptive is the easiest and quickest way to get your project incentives.
- b) If you are doing a more comprehensive retrofit, using the Custom Workbook will capture not only the lighting equipment change, but savings associated with reduction, sensors, automation or other project complexities. The Custom Workbook is used for all measure types.
- c) If you are unsure about what Incentive Service is right for your scenario, please reach out to the program team at SaskPowerCEOP@cleareresult.com.

10) HOW DO I GET MY FINAL PAYMENT FOR THE IMPLEMENTATION OF ENERGY EFFICIENCY MEASURES AND HOW LONG WILL IT TAKE?

- a) After implementing the efficiency measures, you must submit documentation for post-approval. We'll review all required documentation for completeness and approve

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savings calculations (or conduct measurement and verification if necessary). Once approved, payment will be processed. This process can take up to 3-4 weeks once SaskPower receives all required documentation. A CLEAResult program representative is available to assist you in ensuring your submissions are complete and timely. See the Program guide for more details.

11) How is the program being funded?

- a) We've secured funding from NrCan's Deep Retrofit Accelerator Initiative (DRAI) to support the program. The DRAI funding will cover all Energy support Services and Energy Coach Services. Funding for the Incentive Service is provided by SaskPower and SaskEnergy.

12) Where can I get more power saving information?

- a) For information on more ways to save please visit saskpower.com/efficiency.